

ASSOCIAÇÃO NACIONAL DOS EXPORTADORES DE CEREAIS

(NATIONAL ASSOCIATION OF GRAIN EXPORTERS)

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BRAZILIAN CRUDE GROUNDNUT OIL

F.O.B. CONTRACT FOR PARCELS

Effective February 01st, 2016 – In force at time and place of shipment

documentary instructions and vessel's destination.

N.º

SELLER:	1
BUYER:	2
BROKER:	3
1.GOODS: Brazilian Crude Groundnut Oil.	4
) metric tons of 1,000 kilograms each, exact quantity. Shipment per one or more vessels. The Seller bears all costs, risks of loss and damage to the goods until they have passed ship's rail at the port of shipment when all costs, risks of loss and damage to the	
- Free fatty acids (expressed as oleic; molecular weight 282), basis maximum 2.00 percent maximum 3.00 percent. Allowance, if any, 2:1 for any excess above 2.0 percent (fractions in proportion). Allowance to be non-reciprocal; (AOCS Ca 5a-40) - Moisture and impurities maximum 0.50 percent; (AOCS Ca 2c-25 / AOCS Ca 3a-46)	9 10 11 12 13
shipment as per certificate/s issued by an Independent Surveyor, cost being for Seller's account. Other quality/condition in accordance	14 15 16
Buyer has the option, at his expense, to request for joint sampling and sealing, advising the Seller in due time the name of the Independent Surveyor he is appointing.	17 18
If the difference of the free Fatty Acids between Buyer's and Seller's certificates does not exceed 0.10%, then the Seller's results will be final.	19 20
Otherwise, at request of either party at his expenses, within 30 days from the B/L date, a third test shall be carried out by a mutually agreed Independent Laboratory. The average of the two closest analysis results shall be final under this contract, and must be settled against presentation of a debit note.	
3.1 Buyer agrees that samples will be drawn from ship's tank/s only if the oil shipped under this contract is not commingled in the ship's tank/s with oil loaded by other Sellers. Otherwise, Buyer shall accept quality certificate on samples drawn at time of vessel's loading at a point nearest to vessel's tanks.	
4.PACKING: In bulk	27
5. DELIVERY: Betweenboth dates included.	28
	29 30
	31 32
(i) the minimum nominated quantity must be at least 500 metric tons; (ii) regardless the nominated quantity, it must be in multiples of 500 metric tons the nomination shall be always in round figures, fractional figures not accepted; (iii) nomination shall inform vessel's ETA, flag, age and ownership, in writing, in time for Seller to receive with minimum 15 clear days notice of earliest readiness of tonnage at loading port. If clause 10.1 is opted, detention rate must also be declared, otherwise despatch /	36 37
	40 41 42

Such rejection to be effected without delay. Loading obligation will be on the 16th day, at 08:00 hours, after nomination date, even if 43 loading commences earlier. With minimum of 10 days prior estimated arrival of vessel at loading port, Buyer to give pertinent 44

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Buyer to keep Seller informed of any delay in expected date of vessel's load readiness. Buyer can update ETA whenever vessel's position demands. However, the range between original informed ETA at nomination and the updated one must be within 10 days. In case Buyer overpasses the 10 days limit period, Seller has the right to consider it as a new nomination and start counting a new preadvice. In case of ETA update of substituted vessel, the range between the ETA informed at the substitution notice and the updated one must be within 5 days. In case Buyer overpasses the 5 days limit period, Seller has the right to consider it as a new nomination and start counting a new preadvice. Nomination of vessel is irrevocable unless Buyer can prove "force majeure" or Seller agrees to the substitution or all the following conditions are fulfilled:	47 48 49 50
A) The ETA of the substituting vessel must be 5 days earlier up to 5 days later than the last reported ETA of the substituted vessel. For substitution purposes, the new nomination shall also fulfill with all the conditions and information established in items i, ii, and iii above of this Nomination clause. The valid ETA is the last one informed in writing by the Buyer to the Seller. Failing any condition established herein Seller has the right to reject the substitution	54
B) If condition stated in item "a" above is fulfilled, then obligation date will remain the same of the original nomination. However if earlier than last reported ETA, substitution must reach shipper of the goods latest 3 business days prior to the new vessel's ETA. For laytime purposes, time used to customs clean documents not to count as laytime.	
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D) Maximum 2 substitutions are allowed under this contract, however a third substitution is allowed only in case of short shipped quantity.	66 67
,	68 69
F) In case of a third substitution, Seller has the right to reject same. In case Seller does not formally reject the substitution, it shall be automatically considered as a new nomination with new obligation date.	70 71
9. WEIGHT: To be final at time and place of shipment per certificate/s issued by Independent Surveyor, based on figures ascertained by measurement of shore tanks, where available, cost being for Seller's account. Buyer has the option, at his expense, and for his own guidance, to request for joint weight control, advising the Seller in due time the name of the Independent Surveyor he is appointing. For all effects and purposes results of the Seller's Independent Surveyor will be final. Any figure, other than the shore tanks, where available, will not be acceptable.	73 74
10.GENERAL LOADING CONDITIONS: Captain and crew to collaborate in all quay movements necessary to accommodate shore loading equipment in the respective tanks/spaces. Buyer to give nomination of vessel in accordance to loading port rules in force at time and place of shipment.	77 78 79
Cargo to be loaded:	80
10.1 The lesser of: as fast as vessel can receive, or as fast as berth equipment can load. No time to count, however, if vessel gave Notice of Readiness in time and if not sufficient goods available to start loading on the 16th day as from 08:00 hours after vessel's nomination or when free berth becomes available, whichever later or if continuous loading of vessel has to be interrupted due to lack of cargo, Seller to pay detention as per the rate declared under Nomination Clause. All extra berthing expenses due to cargo not being loadready to be for Seller's account.	82
10.2. At the following average rate which is to apply on the total cargo:	86
	87 88 89
excepted, unless used. On Mondays and on days after a holiday, time to start/restart counting at 08:00 hours (unless used). Seller shall not be responsible for any time lost due to act of God, strike, lockout, riots, civil commotion, labour stoppages at the port/s of loading or elsewhere preventing the forwarding of the goods to such port/s, breakdown of machinery and/or winches, power failure,fire	90 91 92 93 94
Saturdays. Laytime to start counting whether in port or not, whether in berth or not, 6 hours after Notice of Readiness has been tendered. Vessel must be ready in all respects to receive cargo. In case vessel is found unsuitable, laytime starts to count only when vessel is	95 96 97 98
Vessel/Buyer will present only one Notice of Readiness upon arrival at port, which is deemed to serve as sufficient load-notice to all shippers loading on that vessel.	99 100
Choice of berth sequence will be vessel's/buyer's option,unless otherwise ordered by Port authorities.	101
When port is congested and/or berth unavailable, "arrival" is understood to be the moment the vessel drops anchor at the bar or normal	103

more that that beri vessel v loaded a	ver the vessel nominated is loaded by more than one seller per berth and/or more than one bulk commodity per berth and/or from an one berth per port, the time attributed to each individual berth shall be prorated among all the Sellers/commodities loading at th. At second and/or further berths time shall count from docking or the next regular working period (from the time the was for all intents and purposes ready to start loading at that berth), whichever earlier. Time shall finish upon completion of total at any berth.	107 108 109 110
the mor Alternati shall be	however one or more shippers not have the goods ready for loading at the berth, then prorated counting of laytime to stop from ment all goods are loaded by supplier/s who had goods ready, and time to count separately for the remaining parcel/s. rively, if the vessel is not allowed to berth because one or more shippers do not have goods ready for loading, same shipper/s first to load, and time for his/their account, up to the moment he/they have loaded all his/their goods, after which time to count d amongst shippers who had their goods ready for loading.	112 113
	D)Time used in navigation betweeen ports of loading, i.e. berth to berth, shall not count insofar as laytime computation goes.	116
	ENSION/CARRYING CHARGES: In the event of any or all the goods not being on board the vessel by the last day of the of delivery:	117 118
for the f suitable carrying Notice o to shipm nature	11.1 Buyer to claim extension of maximum 30 days, to pay carrying charges at the rate of US\$ 0.75 per metric ton per day first 15 days and US\$ 1.25 per metric ton per day for the following days. If Buyer has claimed extension but failed to tender tonnage within the extension period, Seller shall declare Buyer in default, and in such case Buyer to pay Seller amount equal to a charges due for total extension period. However, Seller to fulfill delivery, even after extension limit, provided Buyer presents of Readiness for suitable tonnage at loading port within the extension period. Carrying charges are to be calculated and paid up ment date even if loading is completed after the extension period. Carrying charges as provided above are construed in the of liquidated damages and, as such, that no further proof of damages shall be required to substantiation thereof. The foregoing ludes storage, interest and insurance costs.	119 120 121 122 123 124
	Carrying charges during strike periods of 24 hours per day or pro-rata:	127
during th	A)Vessels that arrived/tendered Notice of Readiness during the contractual period and entered into extension: the strike period he extension period to be discounted from the number of days due as carrying charges, berthed or not.	128 129
of the ex or not.	B)Vessels that arrived/tendered Notice of Readiness during the extension period: carrying charges are due from the first day xtension period up to the date that the strike commences, and will again become due from the date that work is resumed, berthed	130 131 132
Notice o	C)Vessels that arrived during the extension period and the port is already on strike: carrying charges are due up to the date of Readiness is tendered, and will again become due from the date that work is resumed, berthed or not.	133 134
suitable carrying Notice o shipmer nature o	11.2 Buyer to claim extension of maximum 30 days, to pay carrying charges at the rate of US\$ 0.75 per metric ton per day first 15 days and US\$ 1.25 per metric ton per day for the following days. If Buyer has claimed extension but failed to tender tonnage within the extension period, Seller shall declare Buyer in default, and in such case Buyer to pay Seller amount equal to charges due for total extension period. However, Seller to fulfill delivery, even after extension limit, provided Buyer presents of Readiness for suitable tonnage at loading port within the extension period. Carrying charges are to be calculated and paid up to the date even if loading is completed after the extension period. Carrying charges as provided above are construed in the of liquidated damages and, as such, that no further proof of damages shall be required to substantiation thereof. The foregoing cludes storage, interest and insurance costs.	136 137 138 139 140
	A)If nominated vessel arrives/tenders a valid Notice of Readiness by 17:00 hours of the last day of shipment, carrying charges are not due, even if goods loaded after shipment period. Otherwise carrying charges will be due until shipment date.	143 144
Seller's	A.1) If nominated vessel arrives/tenders a valid Notice of Readiness by 17:00 hours of the last day of the shipment period, but obligation to load starts on the extension period, carrying charges will be due until shipment date.	145 146
	B) Carrying charges during strike periods of 24 hours per day or pro-rata are not due.	147
Readine	C) Substituting vessels: If substituting vessels were not originally programmed to the berth under this contract on Notice of ess date, carrying charges will be due until shipment date, unless new berth scheduled within shipment period.	148 149
	D) In case nominated goods are loadready and vessel is called to berth by Port Administration but for any reason beyond control, vessel does not berth, carrying charges shall be due in total even if vessel tendered Notice of Readiness within at period.	
the Bill c	E) For any short shipped quantity, if loaded within extension period, Buyer to pay normal carrying charges to Seller until of Lading date.	153 154
12.PAYI	MENT	155
		156
		157
	On presentation of following documents:	158
	A)"Clean on Board" Bill/s of Lading, 3 originals and 2 non-negotiable copies.	159
of vesse	B)Original and 2 copies of Certificate of Origin, Certificate of Weight, Certificate of Quality and Certificate of Cleanliness el's tanks.	160 161
	C)Original and 2 copies of Commercial Invoice including carrying charges and interests, as the case may be.	162

12.1 In case Bills of Lading of each berth at each port are not at shipper's disposal within maximum of 2 business days after Bill of Lading date due to reasons beyond Seller's control, Buyer to pay Seller interest of 4% over the New York Banks prime rate ruling at date of Bill of Lading on the invoice value. After 4 business days of vessel's loading completion in such berth, Seller has the option to present "clean on board" Mate's Receipt in compliance with item A. Seller will, however, endorse Bill of Lading upon presentation. Interest to be computed as from the next regular business day after Bill of Lading date up to the date (but not including same) the Bill of Lading / Mate's Receipt is remitted to the Seller or his representative.	164 165 166
12.2 Debit notes must be settled as per clause 12.3. The ones relating to detention and/or demurrage and/or despatch must be settled within 30 days as of date of presentation.	169 170
12.3 Payment must be effected within 2 business days at latest. Time to count from the next business day at the domicile agreed for presentation of documents, excluding only Municipal, State or Federal holidays at agreed domicile. In the event payment is effected with delay, Buyer to pay Seller interest of 4% over the New York Banks prime rate ruling at the date payment should have been effected, without prejudice to Seller's right in case of non-payment. In case of presentation of original documents through a bank, time for payment to start counting as of receipt by Buyer of bank's notice and of bona fide copies of such originals.	173
13. NOTICES: Brazilian official time will be the one governing all notices made under this contract. Any notices, excluding the ones relating to Notice of Readiness which are governed by item 10.2 –C, received after 16:00 hours on a Brazilian business day shall be deemed to have been received on the following business day. A notice from the broker shall be a valid notice under this contract.	
14. INSURANCE: Marine and War Risks Insurance to be covered by Buyer for his account, as per FOSFA 54. Upon request, buyer to confirm to Seller prior loading starts that same has been effected. In such case, if cover notice is not received by Seller at time of loading, Seller has the right to cover insurance for Buyer's account and expense. Seller is to be considered as co-assured by Buyer's insurance.	180
15.TAXES/FEES: Brazilian taxes on freight and/or cargo for Seller's account and risk, Buyer is responsible for vessel's usual port expenses. Vessel's port utilization fees to be paid for in accordance with Port Administration rules and regulations.	183 184
Buyer to be responsible for any increase of export taxes (including value added tax) and any new taxes (which may come in force) on any cargo lifted after the contractual period of delivery, which includes any extension period provided properly claimed.	185 186
16. ARBITRATION CLAUSE :	187
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